



INFORMATION FOR PROSPECTIVE MEMBERS

The following is the information that most prospective members request.

- 1.** Contact your city, town, or municipality to learn of the specific restrictions that apply to your area. They can be anywhere from nothing to many; Winnipeg has the most but please note that they seem to change so be sure you are updated.
- 2.** Contact bed and breakfast owners in the province to find out any tips they may pass on to you and to get others perspectives. If possible, visit as many as you can.
- 3.** Check with your insurance agent for the cost of a liability clause for your proposed B&B. The association has a group policy which is approximately \$90 a year for one million dollar liability which is an option that about half our members choose. If you do not choose the group plan, you would be required to provide the association with proof of a liability plan with another agent. We have our plan through Co-Operators Insurance.

4. If you have decided to open a B&B then you will want to consider registering your name once you have chosen it. The Companies Office is a government branch that does a search of your name (\$45) and once that is clear they register your name (\$45) for a period of 3 years. If someone else tries to use the same name they will be contacted and will have to change their name which can be costly. For more info please phone 945-2500.

5. The Manitoba Bed and Breakfast Association is the only one in the province and is a co-operative with elected board members. We charge a one time joining fee of \$130 to all members. Our annual fee is \$200 and includes many benefits as follows:

a. Our web site is very well maintained and we also have our own Webmaster to help you once you are online. You can use as many pictures on your website as you wish. Once we set your site up, you will receive a password and your site becomes interactive so that you may change the information and the photos as you see fit.

b. Our brochure comes out at the beginning of each year and is done in glossy color so that it is impressive and kept for reference. Travel Manitoba as well as our members will distribute these pamphlets. You have the choice of a single or double ad.

c. We have a third party inspector that inspects our new members and some of the present members once a year. The inspector uses our list of standards that our members have formulated to determine if our standards are met. We

refer to this as our customer assurance policy which we utilize to guarantee each person that uses the facilities of one of our members that they will be able to count on these standards. We have implemented a procedure in which a current B&B member will do a pre-inspection visit to help the new member be ready for the formal inspection.

d. Many of our members value the interaction of the members and participate in our annual meetings; an April meeting in Brandon and a fall meeting in an appropriate area. At these meetings we hold workshops and we discuss pertinent info as well as electing new board members. During the year the board members have several meetings to deal with the incoming of new members and other related issues.

e. As a board we take advantage of any group advertising that we are able to and promote the group when the opportunity arises.

We have recently augmented a scale for new members who do not join at the annual fall meeting in order to recognize their loss of placement in the pamphlet and loss of months in our association. It is as follows:

Nov.30 to April 30	\$180
May 1 to July 31	\$150
Aug. 1 to Sept 30	\$120

For additional information contact:
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